



CONFRONTATION MANAGEMENT:

*Improve Performance
and Maintain Relationships*

Thursday, November 14th

9 am - 3 pm

Central Rivers Area Education Agency

1521 Technology Parkway

Cedar Falls, Iowa

TARGET AUDIENCE:

Teacher Leaders, Principals, A.D.'s, Coaches, and Superintendents.

MAIN GOALS:

The ability to successfully confront an employee and maintain a quality relationship is a skill impediment for many school leaders. Confrontation Management is a practical framework to help any leader plan and facilitate a confrontational conversation.

Participants will learn:

- How to appropriately begin a confrontational conversation
- How to invite employees into a conversation and avoid a "top-down" meeting
- Common tactics used by employees to torpedo a meeting
- How to successfully pivot a conversation from issues or concerns to solutions
- How to end a conversation with a plan and on a positive note

Confrontation Management is the ultimate guide to making sure that confrontation is facilitated effectively and the school leader's relationship with staff continues to result in a positive school culture.

Cost: \$35 (includes course materials and lunch.)

Course # 181582

ABOUT THE TRAINER:

Sam is the Chief Administrator at Central Rivers Area Education Agency in Cedar Falls, Iowa. As a former teacher, coach, principal, and superintendent, Sam has spent his life working with students and teachers to create a positive school culture and an optimal learning experience for every child.