

New Vendors for 2018-19!

In addition to our current contracts, AEA Purchasing is excited to bring you **NEW** opportunities for savings from the following vendors:

- Best Plumbing Specialties (MRO Catalog)*
- Biofit Engineered Products (School Furnishings)*
- Bytespeed (Technology)
- Coast to Coast (Technology)
- Facility Solutions Group (LED Lighting)*
- Firefly Computers (Technology)
- H&B Specialized Products (Athletic Equipment)
- National Business Furniture (School Furnishings)*
- NWA3D (Technology)
- Schoology (Course Management)
- Sico (School Furnishings)*
- Student News Net (Online Resources)

**These contracts were competitively bid on a national basis by the Association of Educational Purchasing Agencies (AEPA), of which AEA Purchasing is an active member.*



For more information, contact AEA Purchasing at: info@aeapurchasing.org

2018-19 Buyer's Guide

Save on purchases... Spend on students...

Athletics & PE

- Athletic Equipment
- Athletic Surfaces
- Bleachers & Seating
- Gym/PE Lockers
- Scoreboards
- Sports Medicine

Buildings & Grounds

- Custodial Supplies
- Facility Management
- Lighting & Roofing
- MRO Catalog
- School Furnishings
- Signs & Digital Message Centers

Foodservice

- Food Prime Vendor
- Small Wares
- Ware Wash
- Resources

Health & Special Needs

- Assistive Technology
- Emergency Response
- First-Aid & Pharmacy
- Special Education Supplies
- Sports Medicine
- Vision & Hearing Supplies

Library

- Books & eBooks
- Library Supplies & Furnishings
- Online Resources

Office & Classroom

- Copier Paper & Envelopes
- Copiers & Printers
- Curriculum & Instruction
- Supplies

School Management

- Facility Management
- Teacher & Course Management
- Websites

Technology

- Computers & Peripherals
- Digital Signage
- Electronics Recycling
- Software
- Statewide Technology Buy
- Websites



AEA Purchasing is an initiative of Iowa's Area Education Agencies (IAAEA). Our goal is to combine the purchasing power of Iowa's schools, both big and small, to offer competitively bid pricing on materials, goods and services. By participating in our programs, schools and other eligible entities save time, money and free up valuable staff resources that can be dedicated to other activities focusing on students and overall achievement. Other benefits include:

- Dependable vendors and statewide pricing
- National pricing at the state level through AEPA
- Order any time of year...even on the weekends and during the summer!
- Low or no minimum purchase requirements for savings
- Advisory committees help determine the best product/cost value
- Certified staff knowledgeable on state bid laws, processes and requirements

Meet the Team!



Joni Puffett
Purchasing Coordinator

Office Location: Delhi
joni@aeapurchasing.org

For 10 years, Joni has played an active role in agency marketing as well as managing a variety of contracts and vendor/customer relations.



Laurie Hoing, CPPB
Purchasing Coordinator

Office Location: Johnston
laurie@aeapurchasing.org

Laurie joined AEA Purchasing in 2015 and brought with her 14+ years of public procurement experience. She handles all technology related procurement activities and contracts.



Jerry Cochrane
Purchasing Coordinator

Office Location: Cedar Rapids
jerry@aeapurchasing.org

Jerry has been with AEA Purchasing since it was created in 2002, moving to a part-time position in 2017. He works primarily in the technology and library areas, but also facilitates the twice-a-year paper bid.



Dan Dreyer
Food Program Director

Office Location: Cedar Falls
dan@aeapurchasing.org

Dan brings over 35 years of experience in the school foodservice arena and has spent the last 19 of those years working to bring new and innovative products to school kitchens as well as delivering the best possible price on products and services from vendors.



Meg Brink, RD, LD
Food Program Consultant

Office Location: Elkader
megan@aeapurchasing.org

Meg joined the AEA Purchasing team in the spring of 2016. She serves as the food program consultant for child nutrition program operators across the great state of Iowa.



Barb Adams
Administrative Assistant-Food

Office Location: Cedar Falls
barb@aeapurchasing.org

New to AEA Purchasing in 2018, Barb assists with the day to day operations and facilitates the partnership between awarded vendors, manufacturer representatives and members of our food program.